

## **BUILDING THE EDUCATION REVOLUTION**

### **WORKING WITH THE REED GROUP**

**Port Macquarie Forum – Tuesday 30<sup>th</sup> June**

**Tweed Head Forum – Wednesday 1<sup>st</sup> July**

**Tamworth Forum – Monday 6<sup>th</sup> July**

**Armidale Forum – Tuesday 7<sup>th</sup> July**

**Lismore Forum – Tuesday 14<sup>th</sup> July**

**Christopher Andrews**

**Program Director for The Reed Group**

**Managing Contractors for the North Coast & New England regions**

# INTRODUCTION

## THE NATION BUILDING PROGRAM

- Over \$14.7 billion of Commonwealth Nation Building funds is being used to benefit 1800 public school communities across NSW
- Building The Education Revolution consists of 3 stages:
  - **STAGE 1 – Primary Schools for the 21<sup>st</sup> Century**
  - STAGE 2 – National Schools Pride
  - STAGE 3 – Science and Language Centres for the 21<sup>st</sup> Century

## THE NATION BUILDING PROGRAM (cont)

- Represents the largest program of capital expenditure ever delivered in NSW
- The same budget as the Sydney Olympics to be delivered in half the time and with a hundred times as many projects
- The NSW Government recognised the need for a streamlined approach to delivery; an approach that reduced red tape whilst ensuring the best value for money, which is why the Managing Contractor or MC model has been introduced

## THE NATION BUILDING PROGRAM (cont)

- The Reed Group is the Managing Contractor for the Primary Schools of the 21<sup>st</sup> Century within the Building the Education Revolution program for the North Coast and New England regions
- The contract for the North Coast & New England regions is worth \$355 million dollars
- Covers 347 projects between Tea Gardens, Tweed Heads and Moree ranging from \$250,000 to \$3 million dollars each in size, pre-determined by the number of children in each of the schools
- The Federal Government's mandate for delivery of all projects is March 2011 however The Reed Group's target is December 2010

# THE REED GROUP

- A privately owned Australian company established in 1979 by Geoff Reed
- Today the business employs over 300 direct employees
- Nine specialised divisions in Civil, Construction, Defence, Health, Hospitality, Interiors, Property, Retail and Water engaged in the design, construction and management for a diverse range of projects
- Offices in NSW and QLD
- Regional offices established at Tamworth, Port Macquarie, Coffs Harbour and Lismore for Building The Education Revolution

# THE REED GROUP

Strong record of project delivery in the New England & North Coast regions including:

- The Bootawa Dam Water Treatment Plant in Taree
- Lismore Police Station
- Lismore Base Hospital Mental Health Unit redevelopment
- Nundle Water Treatment Plant works
- Kendall Public School and Link Road projects in the Port Macquarie region
- Mid North Coast Integrated Cancer Care Services at Coffs Harbour and Port Macquarie Hospitals
- Inverell Serviceman's Club

# THE REED TEAM BUILDING THE EDUCATION REVOLUTION

- Christopher Andrews appointed as Program Director to oversee all works across the New England and North Coast regions.
- Christopher has over 20 years experience in the industry, working on large scale projects in all sectors, with a focus on Government, institutional and educational, and health projects.
- Christopher will be supported by 4 Program Managers based in regional offices located at Tamworth, Port Macquarie, Coffs Harbour and Lismore.
- Heather Vokes has been appointed as Aboriginal Community Liaison Manager

# THE REED TEAM FOR THE NEW ENGLAND

- Max Goldstein is the Program Manager for New England
- Dion Sippel is the Program Co-ordinator
- Tamworth office is located at:

65 Bridge Street (Cnr of Church Street)

West Tamworth (*in the grounds of the West Tamworth Public School*)

- The office will be open from Monday to Friday 8am to 5pm

# THE REED TEAM FOR PORT MACQUARIE

- Marcus Moscos is the Program Manager for Port Macquarie
- Port Macquarie office is located at:

38 Hay St,  
Port Macquarie

- The office will be open from Monday to Friday 8am to 5pm

# THE REED TEAM FOR LISMORE

- Greg Ward is the Program Manager for Lismore
- The Lismore office is located at:

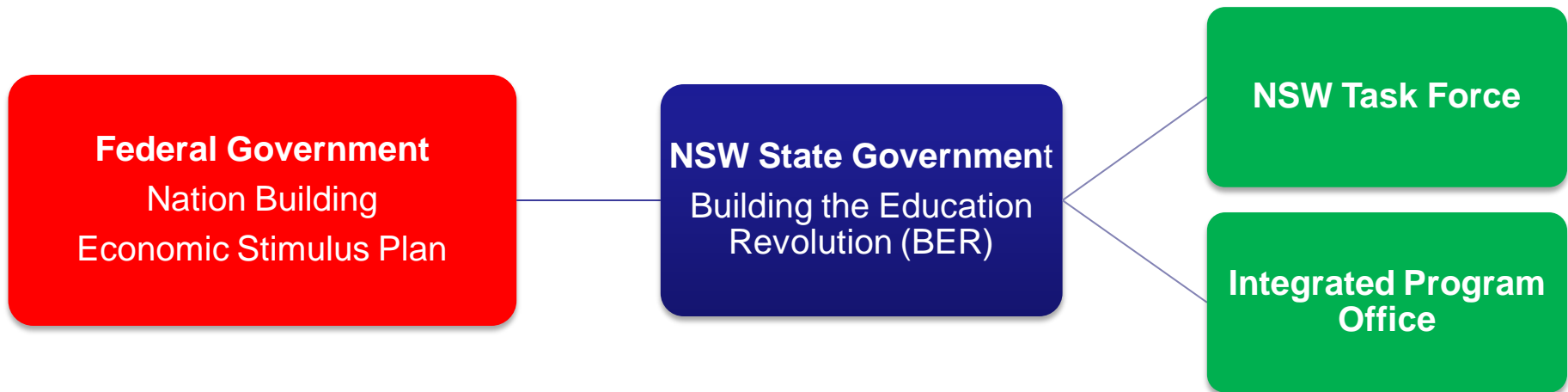
Department of Commerce Building  
120 Dalley Street  
LISMORE NSW 2480

- Phone number is 02-6626-5622
- Fax number is 02-6626-5666

# THE REED TEAM FOR COFFS HARBOUR

- Lynne Walker of the Program Manager for Coffs Harbour
- The Coffs Harbour office is located at:  
Ground Floor - Department of Commerce Building  
Coffs Harbour Jetty  
359 Harbour Drive  
Coffs Harbour
- Office Hours are Monday to Friday from 8am to 5pm
- Phone number is 6651-7575 and Fax is 02-6651-7640

# GOVERNMENT STRUCTURE FOR BUILDING THE EDUCATION REVOLUTION



# THE REED GROUP - WORKING WITH THE NSW GOVERNMENT

**Integrated Program Office  
(IPO) is responsible for  
working with Managing  
Contractors**

Department of Commerce (DOC)

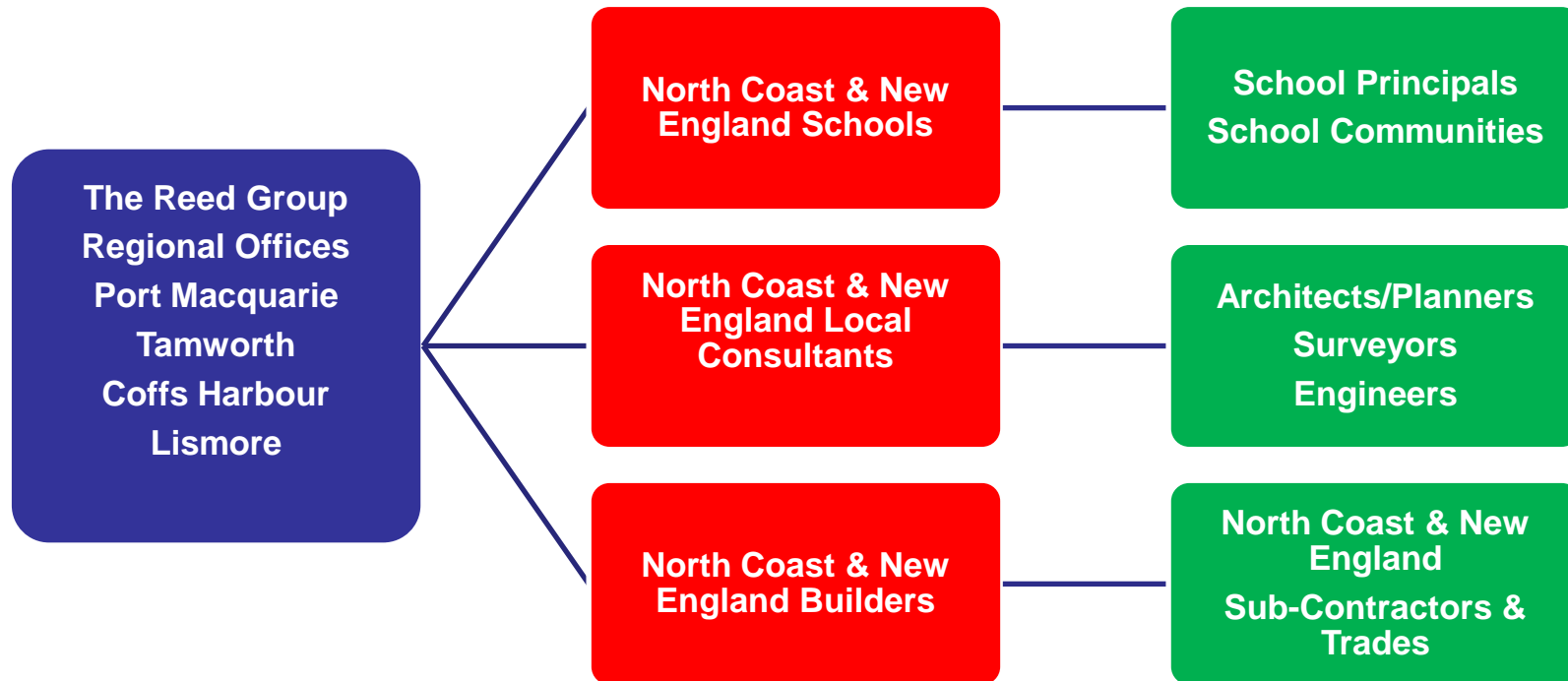
Department of Education &  
Training (DET)

School Principals

Private Enterprise

**The Reed Group**  
(Head Office in  
Sydney)

# THE REED GROUP - WORKING WITH THE NORTH COAST & NEW ENGLAND COMMUNITIES



# GOALS FOR THE BUILDING THE EDUCATION REVOLUTION PROGRAM WORKS

- The Australian Government together with the NSW State Government , the Taskforce, the IPO and Managing Contractors are all working toward a set of common goals. They are:
  - Generate local employment
  - Improve school facilities for our children
  - Demonstrate value for money through the MC model
  - Foster Apprenticeship and Aboriginal participation
  - Deliver up skilling for local contractors in respect to Federal, State and DOC accreditation and guidelines

# WHAT IS THE AGREED GOVERNMENT PROCESS FOR SCHOOL PROJECTS?

The agreed Australian Government process for the programming of all projects has 6 key stages initiated by the receipt of the school specific brief

1. The Reed Group receives the design brief from the IPO
2. A meeting is organised with the School Principal to finalise the school specific brief,
3. A preliminary cost plan, program and schematic is submitted back to the IPO for review and approval

## **AGREED GOVERNMENT PROCESS (cont)**

4. Once approved by the IPO, the preparation of construction documentation commences
5. Upon receipt of construction documentation from the local consultants, a final project estimate and program is forwarded to the IPO for sign-off
6. Upon receipt of the IPO sign-off, 4-6 local building companies/contractors who have expressed an interest in working with The Reed Group will be invited to tender

# THE TENDER PROCESS FOR THE NEW ENGLAND

- 4-6 local building companies/contractors who have expressed an interest in working with The Reed Group will be invited to tender (***NB: Program works will be awarded on a select tender basis with a minimum of 4 tenderers per project submitted to the IPO for consideration based upon a capability basis determined by The Reed Group as Managing Contractor***)
- All tender packages will include a detailed Bill of Quantities prepared by The Reed Group
- There will be no liquidated damages in the contract.
- The tender period is forecast to be 2 weeks

## THE TENDER PROCESS (cont)

- All tender responses will need to be lodged in person or mailed to reach the tender box located at The Reed Group regional office in Tamworth by the allocated closing time and date
- Tender responses will **ONLY** be accepted at the designated box and will be cleared using NSW State Government standard processes
- The Reed Group aim to evaluate all tender responses within 14 days before submitting a recommendation to the IPO

## THE TENDER PROCESS (cont)

- IPO sign-off will allow The Reed Group to award the successful building company/contractor with a letter of acceptance
- The Reed Group will be aiming for site establishment within 7 days thereafter
- The proposed GC21 Contract (Government preferred standard) indicates payment by electronic transfer 14 days after the 28<sup>th</sup> of each month

## ROLL OUT FOR THE NEW ENGLAND REGION

- The Primary Schools for the 21<sup>st</sup> Century program consists of 347 projects across the North Coast and New England to be programmed in 3 rounds:
  - ROUND 1 – 39 schools – design briefs received 16<sup>th</sup> May 09
  - ROUND 2 – 226 schools – design briefs received 18<sup>th</sup> June 09
  - ROUND 3 – 82 schools – design briefs forecast Mid July 09

## WHERE IS THE REED GROUP AT NOW

- The Reed Group has submitted preliminary cost plans, programs and schedules to the IPO for Round 1
- These preliminary cost plans are being reviewed and work has commenced utilising local consultants to complete construction documentation
- **The Reed Group is targeting the release of 80% of the tender packages for Round 1 works in July**

# ABORIGINAL PARTICIPATION

- The Reed Group is committed to supporting the Australian Government's platform for the placement of Aboriginals and Apprentices as part of the BER program of works
- To support this, The Reed Group is working closely with the Aboriginal community through Heather Vokes who has been appointed as Aboriginal Community Liaison Manager for The Reed Group

## **ABORIGINAL PARTICIPATION (cont)**

- Heather will be based out of the Lismore office :

120 Dalley Street  
LISMORE NSW 2480  
02-6626-5622

- Heather is responsible for working closely with the Aboriginal community, consulting with Elders, language speakers, staff and contractors in order to build capacity and ensure that resources and materials are relevant and appropriate for the diverse learning contexts of each school project.

## **ABORIGINAL PARTICIPATION (cont)**

- By increasing the involvement of Aboriginal people engaged in employment and training, The Reed Group aims to build strong relationships between trainers and learners involved in developing trust and fostering mutual understanding
- These relationships are built on cultural awareness, respect and genuine negotiation

# THE TENDER PROCESS – KEY DATES

- Round 2 school briefs covering 226 schools have been received
- The Reed Group anticipate it will take 40 days to meet with the Round 2 School Principals to finalise the brief
- Therefore tender packages are forecast to be available at the end of August
- Round 3 school briefs for the last 82 schools are expected by mid July with tender packages issued late September/October

## HOW CAN YOU REGISTER WITH THE REED GROUP SO YOU CAN TENDER FOR WORKS IN YOUR AREA

- All building companies/contractors wishing to tender for BER Program works in the North Coast and New England regions must formally register an Expression of Interest (EOI) with The Reed Group at [www.reedgroup.com.au](http://www.reedgroup.com.au)
- Click on the Suppliers/Subcontractors link and complete your business details

# WHAT IF I REGISTERED WITH THE MBA OR DET WEBSITES

- For those who registered through the Master Builders or Department of Education & Training (DET) websites, these registers are now closed and details have been sent to The Reed Group
- The Reed Group will respond to everyone who has registered on these sites as well as those who register directly through The Reed Group website

# MORE INFORMATION, QUERIES & HOW TO CONTACT THE REED GROUP

- The Reed Group has established a dedicated webpage at [www.reedgroup.com.au](http://www.reedgroup.com.au)
  - *This page will house a range of the latest up to date information about what is going on in the North Coast and New England regions throughout the project*
- Send an email to us at [BERenquiries@reedgroup.com.au](mailto:BERenquiries@reedgroup.com.au)
- For more information about the Australia Government's Nation Building program go to [www.economicstimulusplan.gov.au](http://www.economicstimulusplan.gov.au)